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The Role of ChatGPT in Improving Cross- Cultural Team Management Performance

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ABSTRACT

In this era of advanced globalisation, intercultural collaboration has become commonplace in business and organisational environments. Companies and organisations often form cross-cultural teams consisting of individuals from different cultural backgrounds, languages and values. These cross-cultural teams have great potential to provide a competitive advantage due to the combination of diverse knowledge and perspectives, but can also face challenges in effective team management and performance. This research aims to explore and explore the potential of ChatGPT utilisation in improving cross-cultural team management performance. The current research type is qualitative. Data collection techniques include listening and recording important information to conduct data analysis through data reduction, data display, and conclusion drawing. The study results show that the use of ChatGPT in cross-cultural team management brings great benefits to companies and organisations operating in a global business environment. As a form of next-generation Artificial Intelligence, ChatGPT can facilitate cross-cultural communication, increase understanding of cultural differences, and help better manage conflict. Features such as language translation, sentiment analysis, and intercultural skills training contribute to more efficient and creative team performance.

Keyword: ChatGPT, Performance, Team Management, Cross-Cultural

INTRODUCTION

In the contemporary period characterized by extensive global integration, the practice of intercultural collaboration has become a prevalent phenomenon within the realms of business and organizational contexts. Companies and organizations frequently establish cross-cultural teams comprised of individuals with diverse cultural origins, languages, and values (Slater & Demangeot, 2021). Cross-cultural teams possess considerable promise in terms of offering a competitive edge owing to their amalgamation of varied expertise and viewpoints (Ponomareva et al., 2022). However, they may also have difficulties in effectively managing and performing as a team.

One of the primary obstacles encountered in the realm of cross-cultural team management pertains to the arduous task of establishing effective communication channels and comprehending cultural disparities. Ambiguous or unsuitable communication has the potential to result in misinterpretations, discord, and a decline in the efficiency of a team (Buljac-Samardzic et al., 2020). The comprehension and resolution of cultural disparities play a pivotal role in the attainment





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of shared objectives and the enhancement of performance within cross-cultural teams (Cherian et al., 2020).

In recent years, there has been a significant advancement in the field of artificial intelligence technologies. An intriguing technological advancement is ChatGPT, a language-oriented system that has been built by OpenAI (Sudirjo, Ausat, et al., 2023). ChatGPT serves as an illustrative instance of a Generative Pre-trained Transformer (GPT) model, which leverages deep learning techniques to produce language that closely resembles human-generated content (Ausat, Suherlan, et al., 2023). The proficiency of ChatGPT in comprehending and generating text across many languages and circumstances presents novel prospects for enhancing communication and collaboration within cross-cultural teams.

Previous research has highlighted the potential use of artificial intelligence technologies, including ChatGPT, in improving communication and collaboration in various fields. (Basir et al., 2023) conducted a study that aimed to explore the ethical issues that arise in the use of ChatGPT in the context of leadership and decision-making, and formulate an ethical framework that can guide the practice of responsible and beneficial use of ChatGPT. The current research type is qualitative. Data collection techniques include listening and recording important information to conduct data analysis through data reduction, data display, and conclusion drawing. The results of their research indicate that the ethical use of ChatGPT in the context of leadership and strategic decision-making involves complex and important considerations related to transparency, fairness, privacy, long-term impact considerations, and risk management. While ChatGPT can provide significant benefits, it also has ethical challenges that need to be addressed. On the other hand, (Harahap, Junianto, et al., 2023) also conducted a study to explore the use of ChatGPT in building personalised business services by overcoming existing challenges. The results of their study concluded that the use of ChatGPT in building personalised business services offers great potential for improving customer experience, operational efficiency, and marketing outcomes. By leveraging ChatGPT's ability to interact in natural language, provide personalised recommendations, deliver responsive customer support, and collect valuable data, businesses can create better customer experiences, build more personalised relationships, and improve their business success. However, there is limited or no research investigating the role of ChatGPT specifically in the context of crosscultural team management.

Thus, the primary objective of this study is to investigate the potential of employing ChatGPT as a means to enhance the performance of cross-cultural team management. Additionally, it is anticipated that the findings of this study will offer significant contributions in understanding the prospective application of artificial intelligence technology, particularly ChatGPT, as a proficient instrument for enhancing the performance of cross-cultural team management. The anticipated outcomes of this research endeavor are poised to yield a favorable impact on the field of human resource management, the facilitation of cross-cultural team dynamics, and the use of artificial intelligence technologies within the context of global commercial and organizational settings.

LITERATURE REVIEW

ChatGPT

The acronym "ChatGPT" is derived from the term "Chat Generative Pre-trained Transformer." The language model in question has been developed by OpenAI and is built upon the GPT (Generative Pre-trained Transformer) architecture (Sudirjo, Diantoro, et al., 2023). The GPT model exemplifies a transformer, which represents a neural network design based on deep learning. The fundamental principle underlying ChatGPT revolves around its capacity to comprehend and produce text that resembles human language, achieved by leveraging extensive datasets for learning purposes (Subagja et al., 2023). The pre-training procedure of GPT entails presenting a model with the objective of completing textual segments that have missing information (Ausat, Rachman, et al., 2023). The model undergoes training using extensive datasets, including substantial volumes of internet material, in order to acquire proficiency in comprehending intricate language structures and contextual principles (Fauzi et al., 2023). Following the pre-training phase, GPT models can be further refined for specific activities or domains. This can be achieved by





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directing the models towards the desired objectives during the fine-tuning process. ChatGPT is specifically trained using human conversation data in order to acquaint the model with the appropriate manner of speech and the ability to provide responses to inquiries or remarks. As such, ChatGPT has several key capabilities:

- 1. Language understanding: ChatGPT is able to understand human text and questions, including multiple languages and complex colloquialisms.
- 2. Text generation: Once understood, ChatGPT can generate relevant and sensible responses or text, which often resembles the way humans speak.
- 3. Contextualisation: ChatGPT is able to consider the previous context of the conversation to provide better responses.

The utilization of ChatGPT encompasses a wide range of domains, such as automated customer service, virtual assistants, chatbots, and other applications that entail human engagement with text-based systems. Although ChatGPT exhibits impressive proficiency in comprehending and generating textual content, it is crucial to acknowledge the inherent limitations of the model. It is possible for the system to generate responses that are improper or perhaps unethical in some contexts. Hence, the ethical implications and effective oversight of ChatGPT's installation and utilization are imperative to ensure optimal advantages while mitigating potential adverse consequences or hazards.

Performance

Performance can be defined as the outcomes or achievements attained by individuals, groups, institutions, or systems in the pursuit of particular objectives (Raharjo et al., 2023). The concept of "performance" is frequently employed across several domains, encompassing labor, sports, education, and business settings (J., 2014). The measurement and evaluation of performance can be conducted through diverse approaches, contingent upon the specific situation and desired objectives (Urionabarrenetxea et al., 2021). Within the framework of the professional setting, the term "performance" commonly pertains to the degree to which an individual employee or collective team attains the predetermined work aims or objectives established by the employing company or organization. The evaluation of employee performance typically involves an assessment of goal attainment, productivity levels, work quality, and the capacity to effectively fulfill job obligations (Nnah Ugoani, 2020). Factors that can affect performance include:

- 1. Competence: The level of ability, knowledge, and skills possessed by an individual or team in carrying out a particular task or project.
- 2. Motivation: The level of enthusiasm and desire to achieve good results and achieve set goals.
- 3. Experience: Previous experience in similar jobs or situations that may affect the quality and efficiency of performance.
- 4. Work environment: Factors such as support from management, company culture, and available resources can affect employee performance.
- 5. Rewards and recognition: Recognition of good performance and appropriate rewards can motivate employees to achieve better results.

Within the realm of business, the evaluation of firm performance can encompass a range of metrics, including but not limited to revenue, profit, market share, customer loyalty, and operational efficiency. An effective performance evaluation facilitates the identification of areas for development inside firms, enabling them to undertake suitable measures to enhance overall performance. It is imperative to acknowledge that the definition of performance can exhibit variability contingent upon the contextual factors and the particular aims to be attained. Furthermore, it is imperative that performance evaluations adhere to principles of objectivity, fairness, and reliance on explicit and quantifiable benchmarks. This approach ensures a comprehensive assessment of an individual, team, or organization's accomplishments and efficacy.

Team Management

Team Management is the process of planning, organising, directing, and controlling the activities of team members to achieve a common goal efficiently and effectively (Bang & Midelfart, 2017). It involves managing human resources, time, and tasks so that the team can operate well and





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achieve the desired results. Team Management covers various aspects, including communication, collaboration, planning, problem-solving, and decision-making (Hagemann & Kluge, 2017). Important aspects of Team Management:

- 1. Planning: The initial stage in team management involves good planning. This includes clearly defining the team's goals and objectives, assigning responsibilities and tasks to each team member, and identifying the resources needed to achieve those goals.
- 2. Team Formation: Team Management also includes the selection of team members appropriate to the tasks and needs of the team. This involves assessing the expertise, experience, and skills of individuals and ensuring that the team has diversity that is beneficial to achieving optimal results.
- 3. Communication: Effective communication is at the core of Team Management. Facilitating open and transparent communication between team members helps in understanding common goals, sharing information, and addressing issues quickly.
- 4. Collaboration: Team Management encourages collaboration and co-operation among team members. It allows the team to utilise the expertise and strengths of each member to achieve better results than if each individual worked alone.
- 5. Decision Making: Team Management involves a rational and fair decision-making process. Decisions should be based on relevant data and involve participation from the team members involved.
- 6. Control and Supervision: Control and supervision are necessary to ensure that the team stays on track towards achieving goals. The team manager should monitor progress, identify potential problems, and take corrective action if needed.
- 7. Performance Evaluation: Team Management also involves regular performance evaluation. This allows the team to identify what has worked, what needs improvement, and how they can learn from their experiences.

Effective Team Management is an essential element in achieving success in a variety of fields, be it in the scope of business, non-profit organisations, sports, projects, and more. Well-managed teams tend to be more productive, innovative, and can overcome challenges better than teams that lack effective management.

Cross-Cultural

Cross-Cultural refers to the interaction or collaboration between individuals or groups from different cultural backgrounds (Cheng, 2021). Culture includes values, norms, beliefs, language, and practices that are passed down from generation to generation within a social group (Hofstede, 1980). When people from different cultures interact, they bring with them unique worldviews, ways of communicating, and behaviours that reflect their cultural background. Cross-cultural interactions can occur in a variety of contexts, including the workplace, education, international business, tourism, and cultural exchanges between countries (Sahadevan & Sumangala, 2021). It is increasingly common in the era of globalisation, where people from different cultures and countries are connecting and collaborating more frequently. Some important aspects of cross-culture include:

- 1. Language: Language differences can be one of the main barriers to cross-cultural communication. Different languages can lead to misunderstandings and incorrect interpretations, making effective communication a challenge.
- 2. Norms and Values: Every culture has different norms and values when it comes to behaviour, ethics and social codes. A mismatch of these cultural norms can lead to confusion or conflict in interactions.
- 3. Communication Styles: The way people communicate, both verbal and non-verbal, can vary between cultures. Some cultures may be more direct and explicit in their speech, while others may prefer indirect and more subtle ways.
- 4. Differences in Habits and Customs: Daily practices and customs, including food, dress, and cultural rituals, can differ greatly between cultures.
- 5. Decision Making: Culture can also influence the way people make decisions and solve problems. Some cultures may be more individualistic, while others are more likely to prioritise group interests.





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The importance of cross-cultural awareness is to respect and understand the differences between interacting cultures. This involves diligence in learning about other cultures, a willingness to adapt, and the ability to overcome misunderstandings and conflicts that may arise due to cultural differences. Cross-cultural awareness can facilitate better co-operation, improve relationships, and create an inclusive environment that values cultural diversity.

RESEARCH METHOD

This study aims to analyse the role of ChatGPT in improving cross-cultural team management performance. In this study, the researcher conducted library research so that there was no need to go directly to the field during the data collection process, but rather examine various reference sources that support this research. The literature was obtained from online media and databases from journal portals that match the keywords related to this discussion, namely the role of ChatGPT in improving cross-cultural team management performance. The author does not focus on specific journal portals or online media in determining relevant reference sources such as referring to the Emerald Insight, ResearchGate, and Elsevier journal portals, but is more flexible. In this article, with a focus on the role of ChatGPT in improving cross-cultural team management performance, the author makes these keywords the focus of the search so as not to widen the main discussion. The search for journals, articles and publications was mostly in the range of articles published between 2010 and 2023. Not all articles, journals and publications that appear in the search results will be used, but only those related to the role of ChatGPT in improving cross-cultural team management performance.

This research is a type of qualitative research. Data collection techniques include listening and recording important information to conduct data analysis through data reduction, data display, and conclusion drawing to obtain a picture of the conclusions regarding the literature study that will be developed in this study. Data validation uses triangulation of data sources.

RESULTS AND DISCUSSION

The utilization of ChatGPT in enhancing the managerial efficacy of cross-cultural teams has emerged as a noteworthy advancement in the contemporary corporate landscape. The utilization of this technology not only serves to mitigate the obstacles of cross-cultural communication, but also facilitates enhanced productivity and efficacy in the collaboration of culturally varied teams.

ChatGPT, developed by OpenAI, represents a novel iteration of Artificial Intelligence (AI) that belongs to the next generation (Ausat, Azzaakiyyah, et al., 2023). Its creation involved the utilization of the GPT-3.5 framework, which effectively integrates advanced natural language processing functionalities with the ability to learn from extensive datasets (Sudirjo, Diawati, et al., 2023). This functionality allows ChatGPT to comprehend and generate responses in human language with a growing resemblance to human capabilities, rendering it a valuable instrument for enabling communication among cross-cultural teams (Harahap, Ausat, et al., 2023).

The administration of cross-cultural teams poses a significant problem within the contemporary global business landscape (Husain, 2018). As firms engage in global expansion, they often assemble teams comprising individuals from many cultural backgrounds, encompassing variations in language, beliefs, customs, and values. The effective management of cross-cultural teams necessitates a comprehensive comprehension of the distinctiveness inherent in each culture, the capacity to surmount divergences, and the cultivation of a harmonious atmosphere conducive to collaboration.

Communication can sometimes be impeded in cross-cultural teams due to the significant obstacle of language. ChatGPT enables team members to engage in effective communication by leveraging its real-time translation capabilities (Ray, 2023). This feature allows individuals to converse in their respective original languages, while ChatGPT seamlessly translates the conversation, hence promoting comprehension and facilitating cross-team understanding. This practice facilitates the mitigation of potential misinterpretations and enhances collaborative efforts, since it allows team members to communicate using their preferred linguistic styles. ChatGPT can serve as a valuable tool for enhancing cultural understanding among teams. Diverse teams have the



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opportunity to employ ChatGPT as a means to inquire about cultural disparities, corporate ethics, or specific norms, so fostering an environment where all team members can cultivate an understanding of and exhibit reverence for diversity in the workplace. The presence of underlying cultural differences can contribute to increased complexity in conflicts among cross-cultural teams. In such circumstances, ChatGPT can serve as a valuable tool for fostering inclusive discourse and generating resolutions that uphold the diverse cultural viewpoints at play. ChatGPT provides teams with a platform where they can openly and sincerely articulate their emotions, apprehensions, and viewpoints, devoid of any apprehension or criticism (Elyoseph et al., 2023).

Furthermore, ChatGPT has the capability to function as a virtual mentor, facilitating teams in developing a more profound comprehension of one another's cultural backgrounds. ChatGPT has the potential to facilitate the cultivation of mutually enriching cultures inside teams by engaging in a dialogue that involves posing inquiries and obtaining responses pertaining to the cultural and background aspects of team members (Dwivedi et al., 2023). Within the context of collaborative efforts, ChatGPT has the potential to mitigate obstacles to effective communication arising from disparities in language and culture. This, in turn, facilitates expeditious idea sharing and enhances overall efficiency in collaborative endeavors. By virtue of gaining access to diverse cultural views and viewpoints, teams can enhance their creative capacity in problem-solving and the generation of novel solutions (Paulus et al., 2016).

Nevertheless, despite the numerous advantages that ChatGPT offers in the realm of cross-cultural team management, it is crucial to bear in mind that this technological innovation does not serve as a substitute for face-to-face human communication and interaction (Kraugusteeliana et al., 2023). The establishment of harmonious and effective teams necessitates the incorporation of empathic empathy and cultural sensitivity. The involvement of ChatGPT in enhancing the performance of cross-cultural team management has effectively created novel prospects for international collaboration (Harahap, Kraugusteeliana, et al., 2023). ChatGPT has demonstrated its efficacy as a beneficial instrument for organizations seeking to attain global success through the cultivation of diverse and inclusive teams. This is attributed to its capacity to enhance communication, foster cultural awareness, mitigate conflicts, and promote cross-cultural learning.

In addition to the previously mentioned roles, ChatGPT can also contribute to improving cross-cultural team management performance through some of its further features and capabilities. Here are some additional aspects that can amplify the positive impact of ChatGPT in the context of cross-cultural team management:

- 1. Virtual Collaborative Experience: In the digital age and increasingly common remote working, cross-cultural teams are often geographically separated. ChatGPT can be integrated with virtual collaborative platforms, such as team communication tools and project platforms, thus facilitating real-time discussion and collaboration. The use of ChatGPT in these virtual environments helps to reduce time and geographical distance barriers, allowing team members to work together efficiently without having to gather in one physical location.
- 2. Sentiment Understanding and Analysis: ChatGPT can also help managers and team leaders to better understand the sentiments and feelings of their team members. The sentiment analysis feature embedded in ChatGPT allows managers to identify how certain decisions or events affect the mood and motivation of team members from different cultures. With this understanding, managers can take proactive steps to strengthen co-operation and keep team members' morale high.
- 3. Intercultural Skills Training: ChatGPT can serve as a virtual coach in teaching intercultural skills to team members. In a global business, skills such as cross-cultural negotiation, awareness of cultural bias, and behavioural adaptation are important. ChatGPT can provide simulation-based scenarios and interactive exercises to help team members develop these skills effectively, so they can communicate and interact fluently in various cultural contexts.
- 4. Facilitating Cultural Wealth in Team Creativity: Cross-cultural teams often bring a wealth of diverse cultures to the work environment. ChatGPT can facilitate the exchange of stories, myths, traditions or even typical humour from different cultures within the team. This not only increases the sense of solidarity and mutual respect, but can also enrich the team's creative process. In situations where innovation is highly valued, cultural diversity can be an invaluable





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resource for the team that can be explored through ChatGPT.

5. Inclusive Policy and Practice Development: By using ChatGPT as a virtual assistant, managers and team leaders can gain insight into how company policies or practices may affect different cultures within the team. This allows managers to evaluate whether existing policies are inclusive or need to be adjusted to ensure that all team members feel valued and supported in their work environment.

The role of ChatGPT in enhancing the management performance of cross-cultural teams is multifaceted and extensive. The technology's capacity to translate languages, enhance communication and collaboration, as well as provide cultural insights and sentiment analysis, is leading to beneficial transformations in the manner in which cross-cultural teams engage and cooperate. Nevertheless, it is crucial to bear in mind that these technologies ought to be employed as auxiliary aids rather than as replacements for human engagement. Additionally, maintaining an understanding of cultural intricacies is essential in fostering an all-encompassing and efficient professional milieu.

CONCLUSION

The utilization of ChatGPT in the context of cross-cultural team management offers significant advantages to firms and organizations that operate within a worldwide business environment. ChatGPT, being a next-generation Artificial Intelligence, possesses the capability to effectively enable cross-cultural communication, enhance comprehension of cultural disparities, and contribute to the improved management of conflicts. The incorporation of language translation, sentiment analysis, and intercultural skills training enhances team performance by promoting efficiency and fostering creativity. It is crucial to bear in mind that although these technologies function as great instruments, interpersonal interactions and cultural sensitivity continue to be essential pillars in establishing an inclusive and harmonious work environment. The utilization of ChatGPT should be seen as a supplementary tool to enhance, rather than replace, genuine human connection. The following are suggestions that can be made on the basis of all the findings that this study has described:

- a) Integrate ChatGPT with Collaborative Platforms: Companies should integrate ChatGPT with virtual communication and collaborative tools used by cross-cultural teams. This will help facilitate real-time communication and more efficient collaboration.
- b) Provide Intercultural Skills Training: Providing intercultural skills training with the help of ChatGPT can help team members improve their understanding of each other's cultures, as well as develop the skills necessary to interact effectively in different cultural contexts.
- c) Review Inclusive Policies and Practices: Team managers and leaders should use ChatGPT to understand how the organisation's policies and practices may affect different cultures within the team. This can help in identifying and correcting imbalances or biases that may exist in company policies.
- d) Provide Training in the Use of ChatGPT: To ensure optimal use of ChatGPT, companies should provide training to team members on how to effectively interact with ChatGPT and maximise its benefits in a cross-cultural work environment.
- e) Use ChatGPT as a Source of Cultural Insight: ChatGPT can serve as a rich source of cultural insights for cross-cultural teams. Utilise ChatGPT to share team members' cultural stories, traditions and experiences, thereby strengthening a sense of unity and mutual respect.
- f) Set Limits on ChatGPT Use: Companies should set clear boundaries regarding the use of ChatGPT to stay in line with the ethics and values of the organisation. This also helps prevent over-reliance on technology and maintains a focus on meaningful human relationships.

With the implementation of these suggestions, ChatGPT can be a powerful tool to improve cross-cultural team management performance, create an inclusive work environment, and foster efficient and harmonious collaboration among team members from different cultural backgrounds.

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